The Home Buying Process

Proper planning will help you focus on what you want and eliminate unnecessary distractions.

Furthermore, planning will help you anticipate and prepare for requests from your agent, lawyers, lenders and a host of other professionals. This will allow you to purchase your new home with minimum hassles.

This guide is designed to summarize the various steps along the path of qualifying, finding and buying a home. It is our job as your trusted advisor to streamline the steps for you, ensuring everything is completed according to plan and that we find the right home, negotiate the best price and terms, and take care of all the details.

Outline Buying Strat-

Discuss Financing

Options

Review Comparable Sales To Determine Offer Price

Review Progress Of Loan Pre-Approval; Decide On Financing

Review Disclosures, As Available

> Decide On Other Negotiation Terms

- Inspections •
- Possession Date ·
 - Personal •
 Property, etc

PREPARE

AN OFFER

Stage

View Properties Based on Initial Search Criteria

Evaluate Each Property

Periodically Assess Search Criteria Based on Availability of Properties

Choose the Right Home

Assess Your Wants And Needs

Establish Working Relationship

Educate on Current Market

INITIAL CONSULTATION

Stage 1

BEGIN HOME SEARCH

Begin Loan

Application

Lender

Pre-Qualify with

Meet With Lender

Stage

