



We work to save you time and to make the buying process a much less stressful experience.



READY TO FIND A HOME?

Let us search, filter and send you the best available properties for sale that match your specific housing needs.

WHAT ARE YOU LOOKING FOR IN A HOME?

The process of buying a home can seem overwhelming. There are so many things to consider and sometimes it's hard to know where to start.

To help you stay focused and get the most out of your search process, it's a good idea to start with a list.

Identify your 'must haves' so you know the priorities. Buying a home is an emotional process and sometimes it's easy to fall in love with a particular house feature or style, forgetting about what you originally decided you needed to suit your lifestyle and budget. Your 'must haves' may include things

like number of bedrooms and bathrooms, good natural light, separate play area for the kids and a large, sunny backyard.

Talk to family and friends and learn from their experiences — what do they love about their home, and what would they change? Thinking through what you want first makes it much easier once you start talking to sales people and builders. Your lists can help you to prioritize what you really need, while staying within your budget.

Assess Your Wants and Needs

The included Home Buyer's Needs Analysis will help you establish some important criteria for your new home so you can cut your search time and narrow in on the areas and specific homes that meet your needs and circumstances. Define what you want and need in your new home. Rate the importance of each on a scale of 1 to 5, 1 being unimportant and 5 being very important. You

may want to write some qualifying comments or add more considerations of your own. The more clearly you define your desires, the easier the decisions will be.





LOOKING FOR THAT PERFECT HOME?

Some buyers make the mistake of thinking that if they look around long enough, they will find a home that has every single item on their wish list, and fulfill 100% of their needs and wants.

With the thousands of variables involved with finding a home, including location, style, size, amenities and condition, this is almost always an unrealistic goal.



STAY FLEXIBLE

Buyers who wait for that 'perfect' home often pass up homes that meet 90% or more of their desired features. This generally results in the buyer 'settling' for something less than ideal because they are worn out from the search.

It really is important that once you locate that home that is truly 95% of what you want, to make an offer. It is unlikely, and truly unrealistic, that you would find 100% of what you want in a home. You may find as you go that you need or want to shift your priorities, price, style or location according to what you are seeing in the current market.

CURRENT SITUATION

Currently, are you a:

- ☐ Homeowner ☐ First-time Buyer ☐ Renter

If renting, date lease expires: ____/____/____

When would you like to move?

- ☐ 1 month or less ☐ 2-3 months
☐ 4-5 months ☐ 6 months or more

Have you started looking yet? ☐ Yes ☐ No

If so, how long have you been looking?

- ☐ 0-2 weeks ☐ 3-4 weeks ☐ 1-3 months
☐ 4-5 months ☐ 6 months or more

FUTURE HOME ATTRIBUTES (check all that apply)

- ☐ Desired City, School or Zip Code: _____
☐ Close Proximity to Work: _____
☐ Close Proximity to School: _____
☐ Close Proximity to Public Transportation

What type of neighborhood do you prefer?

- ☐ Urban ☐ Suburbs ☐ Rural ☐ Gated ☐ Golf ☐ Lake

Price range \$ _____ to \$ _____

What type of home do you prefer?

- ☐ Single Family ☐ Townhouse/Condo ☐ Duplex

Bedrooms: ☐ 2-3 ☐ 4-5 ☐ 6 +

Bathrooms: ☐ 1-2 ☐ 3-4 ☐ 5 +

Sq. feet more than _____ Less than _____

Basement:

- ☐ None ☐ Finished ☐ Unfinished ☐ Stubbed

Lot features: (check all that apply)

- ☐ < 1 acre ☐ 1-2 acres ☐ 2+ acres
☐ Fenced ☐ Wooded ☐ Private
☐ Level ☐ Corner ☐ Cul-de-sac
☐ Garden area ☐ Play area

How many stories?

- ☐ One ☐ Two ☐ Three ☐ Split foyer ☐ Split level

Desired condition of the home?

- ☐ Move-in ready ☐ Some work ☐ Fixer upper

Age range for the home: _____ to _____

What style of home do you prefer?

- ☐ Contemporary ☐ Craftsman ☐ Traditional
☐ Colonial ☐ Ranch ☐ Farmhouse

Garage (check all that apply)

- ☐ One car ☐ Two car ☐ Three car
☐ Carport ☐ Attached ☐ Detached
☐ Front Entry ☐ Side Entry ☐ Rear Entry

Exterior Features (check all that apply)

- ☐ Brick ☐ Vinyl ☐ Stucco
☐ Wood ☐ Cement Siding ☐ Stone
☐ Deck ☐ Patio ☐ Porch
☐ Pool/Outdoor spa ☐ Sunroom/Screened-in Porch

Interior Features (check all that apply)

- ☐ Master on main ☐ Bedroom on main ☐ Hardwood floors
☐ Family/Great room ☐ Formal dining ☐ Vaulted ceilings
☐ Walk-in closets ☐ Laundry room ☐ Breakfast area/bar
☐ Office space ☐ In-law suite

Community Features (check all that apply)

- ☐ Golf course ☐ Lake ☐ HOA
☐ Clubhouse ☐ Basketball courts ☐ Tennis courts
☐ Play area ☐ Gated ☐ Active adult

What are the top five features your home needs to have?

1. _____
2. _____
3. _____
4. _____
5. _____

Additional information you'd like to share:
