

My Home's UPGRADES

When pricing your home, we want to take into account the investment you made in improving your property. Please list all of the upgrades you did and the approximate amount you spent and the approximate value of the upgrades. We will use this information to show to prospective buyers so they can understand our pricing strategy. ~ Thanks!

INTERIOR OF THE HOME:

UPGRADES:	DATE:	COST:
1. _____		
2. _____		
3. _____		
4. _____		
5. _____		
6. _____		
7. _____		
8. _____		
9. _____		
10. _____		
11. _____		
12. _____		

EXTERIOR OF THE HOME:

UPGRADES:	DATE:	COST:
1. _____		
2. _____		
3. _____		
4. _____		
5. _____		
6. _____		
7. _____		
8. _____		
9. _____		
10. _____		
11. _____		
12. _____		

YARD AND LANDSCAPING:

UPGRADES:	DATE:	COST:
1. _____		
2. _____		
3. _____		
4. _____		
5. _____		
6. _____		

ADDITIONAL BLDGS, SHEDS, ETC.:

UPGRADES:	DATE:	COST:
1. _____		
2. _____		
3. _____		
4. _____		

Total Approximate
Cost of Upgrades

\$ _____

Increasing Your *Home's* MARKETABILITY

What changes would you make to your home's condition, style, or staging in order to move it to the front of the line?

Would you make changes in its physical condition - improvements or repairs, changes in design, or the way the home shows (staging)? Or would you make the impact with pricing and/or offering attractive terms like financing, closing, possession, or inclusions so that you are in a better position than the competition.

If you were to stay in your home another 5 years, is there anything you would do to your home?

AVERAGE MONTHLY UTILITIES

Water & Sewer:	\$_____
Electric:	\$_____
Gas:	\$_____
Phone/Internet/Cable:	\$_____
Waste Pickup:	\$_____
Total	\$_____

MAINTENANCE CONTRACTS

Landscaping:	\$_____
<i>(terms)</i>	_____
Pest Control:	\$_____
<i>(terms)</i>	_____
Alarm/Security:	\$_____
<i>(terms)</i>	_____
